Fiscal Year 2017 Preliminary Budget Hearing

Wednesday, September 7th 2016

Lina Williams Budget & Financial Analyst

Christopher M. Quinn, MACC, CPA, CFE, CGFO, CGMA Finance Director



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Budget Preparation Timeline

January - March

- **T**First Quarter Review
- Annual Financial Audit
- **T**Revise 10 Year Infrastructure Plan
- ☑ Presentation of Annual Progress Report and Citizen
 - Survey Results to City Council
- April
 - Second Quarter Review
 - Annual Update of the Strategic Action Plan
 - ☑ Presentation of the Year to Date Budget
 - Departments Begin FY 2017 Budget Input



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Budget Preparation Timeline

May – June (Budget Preparation Series to City Council)

TFund Accounting Presentation

ULong Term Financial Planning Presentation

TRevenue Source & Property Tax Presentation

July – August

General Fund Budget Workshop

Adopt Maximum Millage Rate

Third Quarter Review

Proprietary, Special Revenue & Capital Fund Budget Workshop

Section Final Proposed Budget Presentation



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Budget Preparation Timeline

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September

Public Hearing to Adopt Tentative Millage Rate & Budget
Public Hearing to Adopt Final Millage Rate & Budget

October – December

- **Given Service Service And Close-out**
- **□**End of Year Review



Personnel





2017 New Personnel

Streets:

- Equipment Operator
- ➢ Finance:
 - Chief Accountant
- Community Development:
 - Construction Inspector
 - Survey Technician
 - Landscape Architect

- ➢ Fleet:
 - Mechanic
- > Utility:
 - (3) Utility System Operator Trainees

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• Utility System Tech

Intern program included in proposed budget.



2017 Changes to Existing Personnel

Traffic Engineer moved from Planning to Construction Management & Engineering

> (2) Maintenance Workers moved from Facilities to Streets

Budget includes existing merit plan and 2% adjustment to starting salaries in January. No other pay plan changes proposed.





Proposed Budget





General Fund

| | | | Budget | |
|------------|--|--|--|---|
| Budget | Estimated | Budget | Change | Percentage |
| 2016 | 2016 | 2017 | 2016-2017 | Change |
| 16,374,630 | 16,364,630 | 17,283,759 | 909,129 | 5.6% |
| 2,475,000 | 2,425,000 | 2,373,966 | (101,034) | -4.1% |
| 3,748,125 | 3,795,000 | 3,931,406 | 183,281 | 4.9% |
| 4,890,218 | 4,746,715 | 5,320,566 | 430,348 | 8.8% |
| 3,003,742 | 3,013,847 | 3,077,775 | 74,033 | 2.5% |
| - | 500,000 | - | - | |
| 30,491,715 | 30,845,192 | 31,987,472 | 1,495,757 | 4.9% |
| 30,491,715 | 30,198,496 | 31,987,472 | 1,495,757 | 4.9% |
| - | 146,696 | - | - | - |
| - | 500,000 | - | - | - |
| 30,491,715 | 30,845,192 | 31,987,472 | 1,495,757 | 4.9% |
| Actual | Proposed | *Change | | |
| 2016 | 2017 | 2016-2017 | | |
| 228 | 235 | 7 | | |
| _ | 2016 16,374,630 2,475,000 3,748,125 4,890,218 3,003,742 - 30,491,715 30,491,715 - 30,491,715 Actual 2016 | 2016201616,374,63016,364,6302,475,0002,425,0003,748,1253,795,0004,890,2184,746,7153,003,7423,013,847-500,00030,491,71530,845,19230,491,71530,198,496-146,696-500,00030,491,71530,845,192ActualProposed20162017 | 20162016201716,374,63016,364,63017,283,7592,475,0002,425,0002,373,9663,748,1253,795,0003,931,4064,890,2184,746,7155,320,5663,003,7423,013,8473,077,775-500,000-30,491,71530,845,19231,987,47230,491,71530,198,496146,696500,000-30,491,71530,845,19231,987,47230,491,71530,845,19231,987,472ActualProposed*Change201620172016-2017 | Budget 2016Estimated 2016Budget 2017Change 2016-201716,374,63016,364,63017,283,759909,1292,475,0002,425,0002,373,966(101,034)3,748,1253,795,0003,931,406183,2814,890,2184,746,7155,320,566430,3483,003,7423,013,8473,077,77574,033-500,00030,491,71530,845,19231,987,4721,495,75730,491,71530,845,19231,987,4721,495,75730,491,71530,845,19231,987,4721,495,75730,491,71530,845,19231,987,4721,495,757ActualProposed*Change 2016-2017*Change |

* Chief Accountant, Construction Inspector, Survey Technician, (2) Maintenance Workers, Lanscape Architect, Equipment Operator



Building Permits Fund

| | | | | Budget | |
|---------------------------------|-----------|-----------|-----------|-----------|------------|
| | Budget | Estimated | Budget | Change | Percentage |
| | 2016 | 2016 | 2017 | 2016-2017 | Change |
| Permits, Fees and Miscellaneous | 1,651,247 | 1,682,000 | 1,731,650 | 80,403 | 4.9% |
| Interest | | 4,000 | - | - | |
| Total Revenues | 1,651,247 | 1,686,000 | 1,731,650 | 80,403 | 4.9% |
| | | | | | |
| Operating Expenditures | 1,540,836 | 1,651,022 | 1,718,050 | 177,214 | 11.5% |
| Reserves | 110,411 | 34,978 | 13,600 | (96,811) | -87.7% |
| Total Expenditures | 1,651,247 | 1,686,000 | 1,731,650 | 80,403 | 4.9% |



Information Technology Fund

| | Budget | Estimated | Budget | Change | Percentage |
|---------------------------|-----------|-----------|-----------|-----------|------------|
| | 2016 | 2016 | 2017 | 2016-2017 | Change |
| Internal Service Charges | 1,646,475 | 1,646,475 | 1,742,100 | 95,625 | 5.8% |
| Charges for Services | 535,500 | 535,575 | 587,440 | 51,940 | 9.7% |
| Appropriated Fund Balance | 426,194 | 423,212 | - | | |
| Total Revenues | 2,608,169 | 2,605,262 | 2,329,540 | (278,629) | -10.7% |
| | | | | | |
| | | | | | |
| Operating Expenditures | 2,256,169 | 2,317,262 | 2,185,540 | (70,629) | -3.1% |
| Capital Outlay | 352,000 | 288,000 | 144,000 | (208,000) | -59.1% |
| Subtotal | 2,608,169 | 2,605,262 | 2,329,540 | (278,629) | -10.7% |



Utility Fund

| | | | | Budget | |
|-----------------------|------------|------------|------------|-----------|------------|
| | Budget | Estimated | Budget | Change | Percentage |
| | 2016 | 2016 | 2017 | 2016-2017 | Change |
| Total Revenues | 35,820,886 | 36,012,617 | 36,513,099 | 692,213 | 1.9% |
| Customer Service | 1,637,378 | 1,372,687 | 1,479,203 | (158,175) | -9.7% |
| Administration | 1,342,281 | 791,845 | 848,423 | (493,858) | -36.8% |
| Wastewater Operations | 5,628,281 | 5,488,938 | 5,860,099 | 231,818 | 4.1% |
| Water Operations | 8,298,930 | 8,171,584 | 8,779,661 | 480,731 | 5.8% |
| Non-Departmental | 17,300,627 | 18,038,960 | 18,078,720 | 778,093 | 4.5% |
| Subtotal | 34,207,497 | 33,864,014 | 35,046,106 | 838,609 | 2.5% |
| Capital Reserve | 1,613,389 | 2,148,603 | 1,466,993 | (146,396) | - |
| Total Expenditures | 35,820,886 | 36,012,617 | 36,513,099 | 692,213 | 1.9% |
| | Actual | Proposed | *Change | | |
| | 2016 | 2017 | 2016-2017 | | |
| Personnel (FTE) | 120 | 124 | 4 | | |

* NEW - (3) Utility System Operator Trainee (WWTP 2), (1) Utility System Tech (Water Distribution)



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Stormwater Fund

| | Budget | | | | |
|---------------------------|-----------|-----------|-----------|-----------|------------|
| | Budget | Estimated | Budget | Change | Percentage |
| | 2016 | 2016 | 2017 | 2016-2017 | Change |
| Charges for Services | 7,400,000 | 7,150,000 | 7,240,846 | (159,154) | -2.2% |
| Ad Valorem Taxes | 363,863 | 363,863 | 418,442 | 54,579 | 15.0% |
| Interest | - | 2,200 | - | - | |
| SJRWMD Grant | - | - | 335,000 | 335,000 | |
| Appropriated Fund Balance | 75,761 | 40,830 | - | (75,761) | |
| Total Revenues | 7,839,624 | 7,556,893 | 7,994,288 | 154,664 | 2.0% |
| | | | | | |
| Operating Expenses | 3,077,972 | 3,090,025 | 3,126,786 | 48,814 | 1.6% |
| Projects | 3,280,411 | 2,990,627 | 3,230,316 | (50,095) | -1.5% |
| New Equipment | 126,000 | 121,000 | 42,000 | (84,000) | -66.7% |
| Debt Service | 1,355,241 | 1,355,241 | 1,361,275 | 6,034 | 0.4% |
| Reserves | - | - | 233,911 | 233,911 | |
| Total Expenditures | 7,839,624 | 7,556,893 | 7,994,288 | 154,664 | 2.0% |

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FY 17 Equipment

New F250 with Utility Body



Facilities Maintenance Fund

| | Budget | | | | |
|----------------------------|---------|-----------|-----------|-----------|------------|
| | Budget | Estimated | Budget | Change | Percentage |
| | 2016 | 2016 | 2017 | 2016-2017 | Change |
| Internal Service Charges | 640,532 | 640,532 | 620,043 | (20,489) | -3.2% |
| Interest | | 200 | - | - | |
| Total Revenues | 640,532 | 640,732 | 620,043 | (20,489) | -3.2% |
| | | | | | |
| Operating Expenditures | 587,942 | 585,544 | 579,196 | (8,746) | -1.5% |
| Capital Outlay | 7,000 | 8,000 | - | | |
| Reserves | 45,590 | 47,188 | 40,847 | | |
| Subtotal | 640,532 | 640,732 | 620,043 | (20,489) | -3.2% |
| | | | | . , | |
| | Budget | Budget | *Change | | |
| | 2016 | 2017 | 2016-2017 | | |
| Personnel (FTE) | 4 | 2 | -2 | - | |
| *Mound to Stroote Division | | | | | |

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*Moved to Streets Division



Fleet Fund

| | Budget | Estimated | Budget | Change | Percentage |
|----------------------------------|-----------|-----------|-----------|-----------|------------|
| | 2016 | 2016 | 2017 | 2016-2017 | Change |
| Internal Charges | 3,273,123 | 3,273,121 | 3,371,048 | 97,925 | 3.0% |
| Internal Fuel Charges | 860,700 | 640,590 | 850,940 | (9,760) | -1.1% |
| External Fuel Charges | 35,000 | 18,000 | 18,000 | (17,000) | -48.6% |
| Interest & Insurance Settlements | 20,000 | 31,000 | 20,000 | - | 0.0% |
| Auction Proceeds | 100,000 | 200,000 | 150,000 | 50,000 | 50.0% |
| Transfers for New Equipment | 351,500 | 343,000 | 207,000 | (144,500) | -41.1% |
| Appropriated Fund Balance | 323,947 | 366,683 | - | (323,947) | -100.0% |
| Total Revenues | 4,964,270 | 4,872,394 | 4,616,988 | (347,282) | -7.0% |
| | | | | | |
| Operating Expenditures | 2,326,670 | 2,318,394 | 2,205,842 | (120,828) | -5.2% |
| Capital Outlay | 2,637,600 | 2,554,000 | 2,324,500 | (313,100) | -11.9% |
| Replacement Reserves | - | - | 86,646 | | |
| Subtotal | 4,964,270 | 4,872,394 | 4,616,988 | (347,282) | -7.0% |
| | | | | | |
| | Budget | Budget | *Change | | |
| | 2016 | 2017 | 2016-2017 | | |
| Personnel (FTE) | 5 | 6 | 1 | | |





Fleet Fund FY 2017 Capital Expenditures

New Equipment

Stormwater

| F250 with Utility Body | \$36,000 | White Fleet |
|--------------------------------------|-----------|----------------------|
| Streets & Parks Maintenance | | Mowers/Mower Decks |
| Remote TREX 44 Mower for Slopes | \$31,000 | Heavy Equipment |
| (2) 'TORO Stand on Spreader/Sprayer | \$20,000 | Golf Course |
| Utility | | Commercial Fire Truc |
| Magnum Light Tower | \$9,000 | |
| Ford F250 (New Utility Systems Tech) | \$35,000 | |
| Trailer Mounted Dry Line Bypass Pump | \$46,000 | |
| Building | | |
| F150 (New Building Inspector) | \$30,000 | |
| Multi-Departmental Use | | |
| Trailer Mounted Boom Lift | \$40,000 | |
| Total New | \$247,000 | Total Replacements |
| | | |

Replacements

| White Fleet | \$512,000 |
|-------------------------------------|-----------|
| Mowers/Mower Decks/Utility vehicles | \$94,000 |
| Heavy Equipment | \$862,500 |
| Golf Course | \$334,000 |
| Commercial Fire Truck | \$275,000 |

\$2,077,500

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Total Capital Expenditures

\$2,324,500



2017 Major Capital Projects

| CAPITAL PROJECTS FUND | | UTILITY CAPITAL PROJECTS FUND | |
|---------------------------------|-------------|--|--------------|
| Seminole Woods Path | \$845,000 | WTP 2 - Well field Expansion | \$1,750,000 |
| Community Center Renovations | \$4,500,000 | Citation/OKR/SR100 Water Main | \$1,000,000 |
| | | US1/PC Park Reclaimed Water Main | \$1,500,000 |
| STREETS IMPROVEMENT FUND | | WWTP 2 - Design & Construction | \$17,625,000 |
| Street Rehab & Renewal | \$1,920,000 | (multi-year project) | |
| Old Kings Road Widening | \$1,375,000 | Belle Terre/Matanzas Master Pump Station | \$2,000,000 |
| Bridge Rehab and Renewal | \$1,550,000 | | |
| | | STORMWATER MANAGEMENT CAPITAL FUI | ND |
| RECREATION IMPACT FEE FUND | | Swale Rehab & Pipe Replacements | \$2,385,317 |
| ITMS Restrooms | \$300,000 | BS-2 Weir Replacement | \$385,000 |
| Town Center Restrooms | \$425,000 | Modeling Improvements (sec. 30) | \$225,000 |
| TRANSPORTATION IMPACT FEE FUND | | | |
| Belle Terre Safety Improvements | \$400,000 | | |
| | | | |



2017 Budget Summary

| General Fund | \$31,987,472 |
|--|--------------|
| Special Revenue Funds | \$23,409,384 |
| CDBG fund | 979,900 |
| Police Education Fund | 14,035 |
| Distaster Reserve Fund | 2,212,265 |
| Special Events Fund | 165,460 |
| Streets Improvement Fund | 6,853,000 |
| Park Impact Fee Fund | 955,000 |
| Fire Impact Fee Fund | 118,600 |
| Transportation Impact Fee Fund | 1,800,000 |
| Neighborhood Stabilization Fund | 16,407 |
| Old Kings Road Special Assessment Fund | 487,030 |
| BAC Fund | 38,630 |
| SR100 Community Redevelopment Fund | 1,858,057 |
| Capital Projects Fund | 7,911,000 |



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2017 Budget Summary

| Enterprise Funds | \$88,813,386 |
|-------------------------------|--------------|
| Utility Fund | 36,513,099 |
| Utility Capital Projects Fund | 32,707,343 |
| Solid Waste Fund | 7,537,466 |
| Stormwater Management Fund | 7,994,288 |
| Building Permits Fund | 1,731,650 |
| Information Technology Fund | 2,329,540 |
| Internal Services Funds | \$10,111,181 |
| Self Insured Health Fund | 4,580,750 |
| Fleet Management Fund | 4,616,988 |
| Communication Fund | 293,400 |
| Facilities Maintenance Fund | 620,043 |



2017 Budget Summary

| | Budget |
|----------------------------|---------------------|
| General Fund | \$ 31,987,472 |
| Special Revenue Funds | 23,409,384 |
| Enterprise Funds | 88,813,386 |
| Internal Services Funds | 10,111,181 |
| Subtatal Dudgat All Euroda | ¢ 1 4 6 0 2 2 0 6 4 |

| 2017 Total Proposed Budget | \$ 154,321,423 |
|----------------------------|----------------|
| Interfund Transfers | 7,389,159 |
| Subtotal Budget All Funds | \$146,932,264 |





Millage Rate





Millage Rate History

| Fiscal Year | Property Value | % Change over Prev Year | Operating Millage | Capital Millage | Total Millage | Ad Valorem Receipts |
|---------------------|----------------|----------------------------|----------------------|-----------------|---------------|---------------------|
| 2008 | 7,009,877,421 | 12.34% | 2.2123 | 0.75 | 2.96234 | 20,184,340 |
| 2009 | 6,131,965,169 | -12.52% | 2.6123 | 0.35 | 2.9623 | 17,602,781 |
| 2010 | 5,246,998,187 | -14.43% | 3.15 | 0.35 | 3.5 | 17,828,406 |
| 2011 | 4,463,085,550 | -14.94% | 3.5 | - | 3.5 | 15,048,300 |
| 2012 | 3,891,594,126 | -12.80% | 3.54 | 0.45 | 3.99 | 15,000,700 |
| 2013 | 3,646,122,021 | -6.31% | 4.1502 | 0.1456 | 4.2958 | 15,120,750 |
| 2014 | 3,690,312,857 | 1.21% | 4.1932 | 0.0773 | 4.2705 | 15,203,633 |
| 2015 | 3,892,358,641 | 5.48% | 4.1609 | 0.0841 | 4.245 | 15,963,477 |
| 2016 | 4,129,619,115 | 6.10% | 4.0828 | 0.1622 | 4.245 | 16,973,093 |
| Change 2008-2016 | -2,880,258,306 | -41% | 1.8705 | -0.5878 | 1.28266 | -3,211,247 |

FY 2017 Preliminary Taxable Value is \$4,346,135,923 (5% increase)



2017 Final Millage Rate Proposal

| | Millage Rate | Taxes Generated* | \$ Change FY 16-17 | % Change FY 16-17 |
|-------------------------------|-----------------|------------------|-----------------------|----------------------|
| 2016 Millage Rate | 4.2450 | \$16,916,675 | | |
| Stormwater Fund Portion | | \$363,863 | | |
| General Fund Portion | | \$16,268,212 | | |
| Capital Projects Fund Portion | | \$284,600 | | |
| 2017 TRIM Rate | 4.2450 | \$17,803,619 | \$886,944 | 5% |
| Stormwater Fund Portion | | \$418,442 | \$54,579 | |
| General Fund Portion | | \$17,243,759 | \$975,547 | |
| Capital Projects Fund Portion | | \$141,418 | (\$143,182) | |

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* Based on City's historical collection rate



Looking Ahead

September:

21st 5:05pm - Final Public Hearing to adopt final millage and budget



